



PRIVACY PREVAILS ACROSS PFX

No project or investor identifying information is available to the public domain.

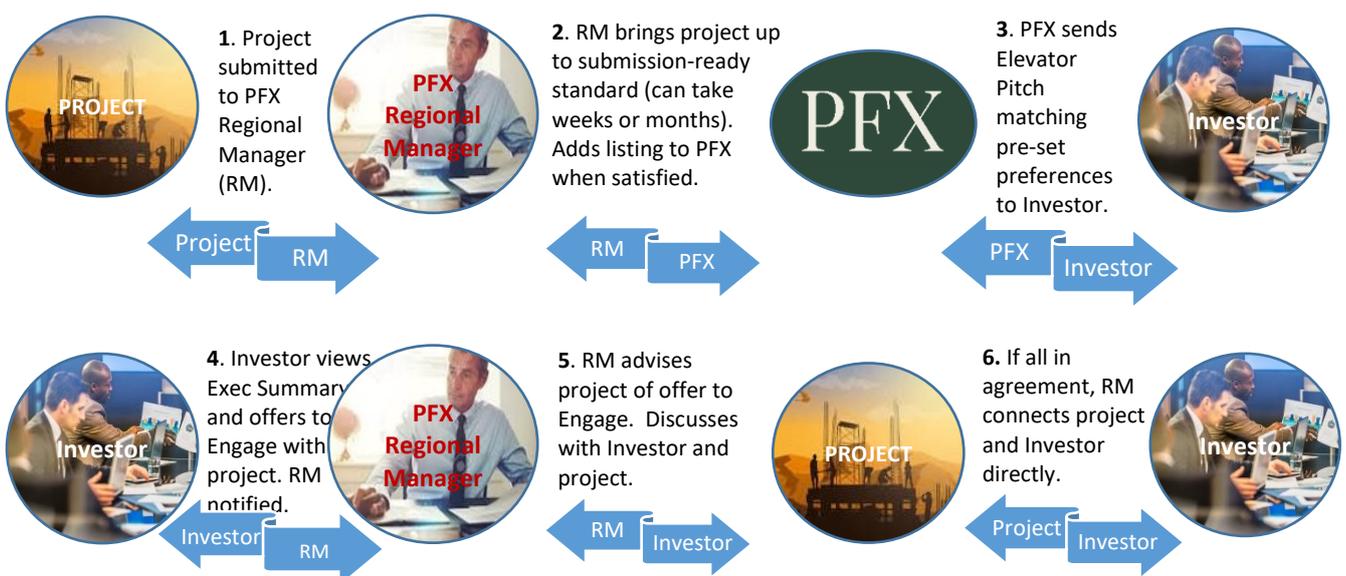
INTRODUCTION

Project Finance stands aside from any other alternative investment structure. With investment uniquely predicated on the track record and financial stability of whoever is contracted to buy the output from the built project (and not those of the project principals) it delivers the risk-mitigated, long-term returns/income that all private investors demand. And now, with the A+-rated Insurance Wraps facilitated by PFX, the private debt element of your investment ranks alongside any mainstream fixed-income asset.

PFX cuts through the fragmentation that has always impeded this overcrowded market. We have taken the first step towards consolidation by providing the purpose-built interface through which projects and investors can now seamlessly identify, connect and engage with each other.

To join us as an investor, simply follow the navigation in the Investor zone, log-in and set your preferences across 40 market sectors, nine global regions and deal values \$10m to \$10bn+. Your personalised PFX Origination/Introducer Agreement is available to view prior to completing your registration, and as .pdf download from your dashboard. Matching opportunities will arrive as Elevator Pitches in your in-box. Your first point of contact is the Regional Manager (RM) who posted the listing. The client is not aware of your interest until you are ready to tell them.

The following illustrates the process from initial project submission thru notification to you, and engagement with the project.



Once you and the project are connected, the RM steps back but remains available for any support. If successful completion achieved, you notify the RM of the final funded amount and completion date. This is entered into the RM's dashboard and the PFX system notifies you directly of the Origination/Introducer Fee amount (see table below) and payment co-ordinates.

PRIVACY

Privacy has been built into PFX since the get-go. No investor or project identifying information is available to the public domain.

The Elevator Pitches which appear on our listings can be viewed by all-comers, but only PFX registered investors can view Executive Summaries (which contain identifying information) by clicking through from the Elevator Pitch, and then offer to engage with the project. At which point you are connected directly to the RM handling the transaction.

It's FREE to register, set your search preferences and engage with projects. Our business model is based on Origination/Introducer Fees calculated on final funded amount. Our RM's, all independent seasoned and experienced project finance professionals have their own completion fee agreements with the client shown as 'Consultancy/Professional Fees' in the project .xls.

FIVE SEAMLESS STEPS TO ORIGINATING AND ENGAGING WITH PROJECTS



STEP 1: Complete PFX registration > Set search preferences by sector, global region and deal values.

STEP 2: Receive elevator pitches (EP) matching your preferences.

STEP 3: If EP is of interest click 'View Executive Summary' button at foot of



EP (you need to be logged in). The ES includes everything you would expect and can be downloaded as .pdf for internal sharing if required.

STEP 4: If you wish to engage with the project, click the 'Engage' button at the foot of the ES. This alerts the RM handling the transaction.



STEP 5: When the RM and their client have agreed to engage with you, the RM clicks an 'Engage' button next to your details on their dashboard which initiates the following:

- a) You are sent client KYC, including contact details for the project and the PFX RM along with the Dropbox/fileshare master folder link with the full deck including detailed project plan financials, permits, permissions, contracts, agreements etc.
- b) An 'Engaged' banner appears over the image on the Pipeline listings.
- c) All other 'Engage' offers are advised that their interest has been declined.

Origination/Introducer Fee on completed transactions (all currencies):

Gross Finance Arranged	Fee
Up to £500m	0.75%
500m to 1bn	0.65%
1bn+	0.5%

Our structure eliminates dreamers, joker-brokers and broker chains. You are connected directly to the project principals.

When you have provided the client with a completion date and gross funded amount, the RM completes these fields on their dashboard and clicks their 'Closed' button. This generates an e-mail to you from PFX showing the Origination/Introducer Fee due and the banking coordinates to where it should be paid (a leading UK bank).

ENGAGE CREDITS (EC)'s

PFX Engage Credits (EC's) avoid our RM's being overwhelmed with 'passing interest' and are dealing only with serious offers to engage. On registration you are provided with **FOUR FREE ENGAGE CREDITS PER MONTH**, refreshing on the 1st of each month.

Should you need to exceed your four free EC's at any time, you can buy a reserve on the tariff shown below. Your reserve is structured so that buying, say, 25 or 50 could actually last for a number of years of successfully engaged and completed projects over and above your allocation of four free EC's per month.

Reserve Engage Credit Tariff:

Up to 5 credits:	£150	(£30ea)
Up to 10 credits:	£250	(£25ea)
Up to 25 credits:	£500	(£20ea)
Up to 50 credits:	£750	(£15ea)
Up to 100 credits:	£1000	(£10ea)

(+VAT for UK/EU domiciled Investors)



Your current Free and Reserve Engage Credit status is displayed at the top of your dashboard.

If you want to engage with a project, your free EC is deducted when you click the 'Confirm Engage' button. The project is not aware of your interest at this stage, only their RM. In the event that you made the offer to engage from your Reserve Engage Credits, it will be refunded should your offer be declined, which will show on your Reserve EC counter. The RM and their client can move forward with just one Investor, ensuring you are not being 'played off' against others.

In the event that the transaction fails for any of the countless reasons of which you are aware, the RM can restore the listing at no cost to the Project. If you used an EC from your Reserve account it is not refunded as we believe that the structures and processes established by PFX will significantly reduce the time-wasting and cost currently spent on failed transactions. Because of the upfront quality controls introduced by PFX we expect the transaction failure rate for investors to be significantly reduced or eliminated.

CONCIERGE SERVICE



For larger funds (\$1bn - \$1.5bn+ investible capital) and global remits, just call the PFX Concierge for a more tailored service. You will engage with PFX directly using your own introducer agreement, then he will monitor and navigate PFX for you based on your region, deal value and sector preferences. Ding the bell to call the PFX Concierge.

INSURANCE WRAP

Our A+-rated Insurance Wraps elevate the private debt element of your project financing to equivalence with mainstream fixed-income assets. Most projects listed on PFX qualify and have all necessary supporting documentation, contracts and agreements for the Wrap. Please click ['Insurance Wrap'](#) for further info.

Any pre-registration questions please contact us at support@projectfinanceexchange.com.

Register as a PFX Project Financier